

1 PERSONAL SALES COMMISSIONS

FREE & DISCOUNTED PRODUCT

O - 1499 QV 25%	MONTHLY POWER SELLER BONUS 1,500 QV 5% (30%)	3,000 QV 7% (32%)	6,000 QV 10% (35%)	ALL DESIGNER Shop your own store at 25%, earn QV!	EARN NEW SEASON DISCOUNTS WITH PREVIOUS SEASON'S SALES! QUARTERLY QUALIFY 1 MONTH QUALIFY 3 MONTHS OR 2000 PQV	NEXT LINE DISCOUNT 50% OFF \$250 FOR \$50
---------------------------	---	----------------------	-----------------------	--	---	--

2 TEAM COMMISSION

MONTHLY PAY RANK REQUIREMENTS	DESIGNER	LEAD DESIGNER	ASSOCIATE DESIGNER	SENIOR DESIGNER	STAR DESIGNER	ASSOCIATE DIRECTOR	DIRECTOR*	SENIOR DIRECTOR	STAR DIRECTOR	EXECUTIVE DIRECTOR	PLATINUM DIRECTOR	DIAMOND DIRECTOR
PERSONAL SALES (PQV) OR ALTERNATIVE LEADER POV		300	750	1,000	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200
TEAM STRUCTURE (Q = QUALIFIED LEG)		1Q	1Q	2Q	3Q	4Q 1 STARDSR	4Q 2 STARDSR	4 STARDSR	4 STARDSR 1 DIR	4 STARDSR 2 DIR	5 STARDSR 2 DIR 1 SRDIR	6 STARDSR 3 SRDIR 1 STARDIR
GROUP QUALIFYING VOLUME (GQV)			2,000	4,000	8,000	16,000	30,000	60,000	120,000	200,000	200,000	200,000

* = Directors+ must have 500 JSV every rolling 4 months and no more than 50% of GQV requirement can come from one leg.

COMMISSION PAYOUTS

LINE 1		4%	8%	9%	12%	12%	12%	12%	12%	12%	12%	12%
LINE 2				3%	6%	6%	7%	7%	7%	7%	7%	8%
LINE 3						2%	3%	3%	3%	3%	3%	3%
LINE 4							1%	2%	2%	2%	2%	2%
STAR+ TEAM LEVELS						1	1	1	1-2	1-3	1-4	1-4

KEY TERMS

PERSONAL QUALIFYING VOLUME (PQV)

The Qualifying Volume (QV) you have personally sold at retail. 1 QV is generally equivalent to \$1 USD, not including tax, shipping, and discounts.

QUALIFIED LEG

Your 1st Line Designer and her entire team. When you personally sponsor, you add a new Leg. A Leg is Qualified when 1 Designer in the Leg qualifies with 300 PQV in one month.

GROUP QUALIFYING VOLUME (GQV)

The sum of PQV from you and your first 4 lines.

TEAM COMMISSIONS

Commissions paid on the Commissionable Volume (CV) of your team. CV is generally equal to 65% of the retail value.

COMMISSIONABLE VOLUME (CV)

$65\% \times \text{Personal Retail Volume (PRV)}$

CAREER RANK

Highest Pay Rank in the last 6 months. Used to determine generations for Star Designers+.

STAR+ TEAM BONUS

Earn a bonus point (1% of Commissionable Volume) on various Star teams based on your level, regardless of what line your Star team is on. (Generation Bonus).

FOR DIRECTORS+*

ROLLING 4 JSV

A cumulative of 500 in JSV in the last rolling 4 months is required to hit a Director+ Pay Rank.

JUMP START VOLUME (JSV)

The amount of QV from any directly sponsored Designers in their Jump Start period, Line 1.

ALTERNATIVE LEADER PQV

As a Star Designer or above, any month you have 500 JSV, your PQV requirement can be reduced to 500.

NEW PROMOTE PHASE

For 3 months following a first time promotion, if a Leader also has 500 JSV and met all other qualifications, a Leader can be paid at their new Career Rank with up to 20% less GQV. This allows a new Leader to strengthen their teams with continued sponsoring.

ACTIVE ACCOUNT

To keep an active Designer account, you need 200 PQV in the last rolling 6 month. If you do not meet this requirement, your account will be deactivated.

TEAM COMPRESSION

To maintain a downline team, you must Qualify with 300 PQV in one month at least once in the last rolling 4 months. If you do not meet this requirement, your team will roll up to the Next Qualified Leader.

50% RULE

For Directors and above, no more than 50% of GQV can come from any one leg.